

Executive Summary Edition

2008

Farm

Analysis

Report of

Moorhead

This is the 33rd edition of this report published by the Northland College-Moorhead Mn. Farm Business Management Department. The original numbers for this report came from records kept by each farm family enrolled in the farm management education program provided by Northland Community and Technical College, Thief River Falls, Mn.

In 2008, 79 farms, located mainly in western Clay and Norman counties, Minnesota, were included in the averages. The average farmer was 44.5 years old with 22.6 years of farming experience. Farms averaged 1663 acres per operator with 332 acres of that owned. Sugarbeets provided the largest gross dollar amount per farm (\$234,091), with soybeans (\$210,636) and wheat (\$176,003) ranking 2nd and 3rd. Corn was 4th (\$148,152), but much of the 2008 crop is still in inventory. The largest single expense was fertilizer per farm (\$144,486) A large amount of this fertilizer expense is for the 2009 crop. Land rent (\$121,685) came in 2nd, almost \$9,000 higher than last year per farm. Seed (\$80,893) and chemicals (\$73,431) were next.

Information about our Farm Business Management program and other financial reports can be found at our website: **www.NorthlandFBM-Moorhead.com**

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Statement of Cash Flows - Total of 79 Farms in Analysis Report

Sugarbeets	\$18,493,189
Soybeans	\$16,640,244
Wheat	\$13,904,237
Corn	\$11,704,008
Other Grains	\$3,932,699 (organic = \$1,222,130)
Government Pymts	\$2,602,418
Remaining Farm Income	\$8,430,406

Total Cash Farm Income	\$75,707,201
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Fertilizer	\$11,414,394
Land Rent	\$9,613,115
Seed	\$6,390,547
Chemicals	\$5,801,049
Fuel	\$4,875,643
Repairs	\$4,658,156
Interest	\$3,417,303
Remaining Farm Expenses	\$14,538,607

Total Farm Expense	(\$60,708,814)
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Net Nonfarm Income	\$1,272,611
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Apparent Family Living	(\$5,849,160)
Income & SS Tax Paid	(\$1,656,709)

Cash From Operating Activities	\$8,765,129
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Sale of Machinery	\$1,195,586
Sale of Farm Land	\$315,131
Sale of Other Farm Assets	\$1,720,936
Sale of Nonfarm Assets	\$578,201

Total Sales of Assets	\$3,809,854
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Purchase of Machinery	(\$9,061,142)
Purchase of Farm Land	(\$3,121,132)
Pur of Farm Buildings	(\$2,394,411)
Pur of Other Farm Assets	(\$1,615,234)
Pur of Nonfarm Assets	(\$2,834,204)

Total Purchase of Assets	(\$19,026,123)
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Cash From Investing Activities	(\$15,216,269)
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Money Borrowed	\$45,463,947
Principal Payments	(\$36,956,595)
Gifts & Inheritances	\$199,791

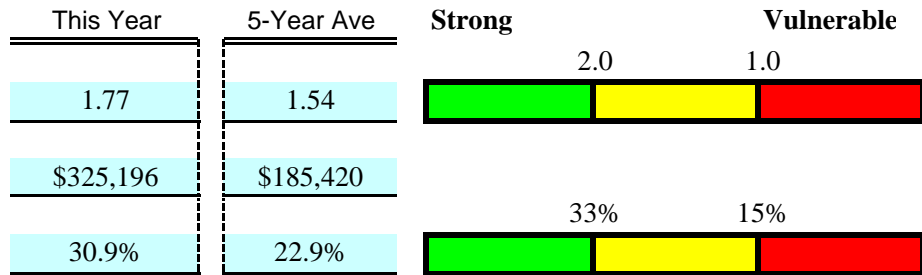
Cash From Financing Activities	\$8,707,143
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Net change in cash balance:	\$2,256,003
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Inventory Gain:	\$10,016,410
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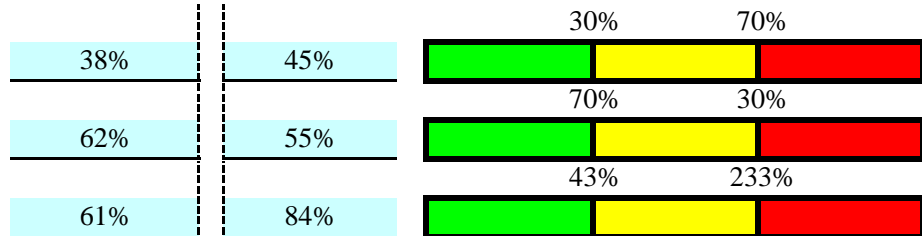
Farm Financial Scorecard

Liquidity

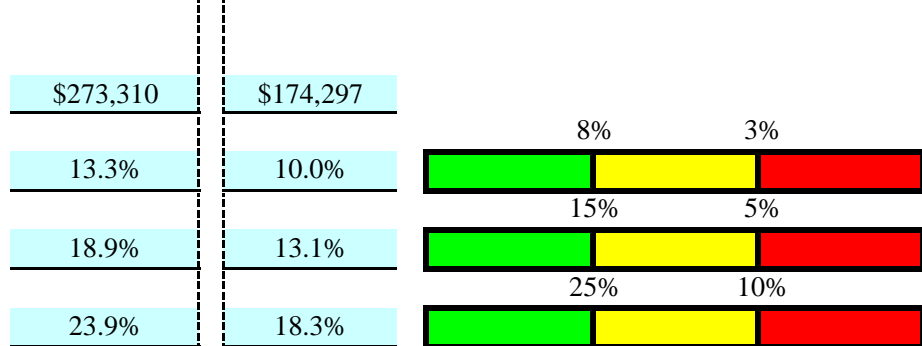


Solvency (market)

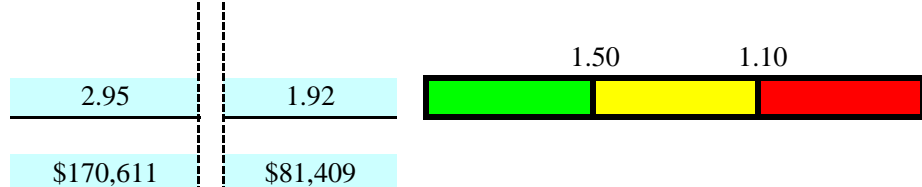
Note: These solvency ratios include deferred liabilities



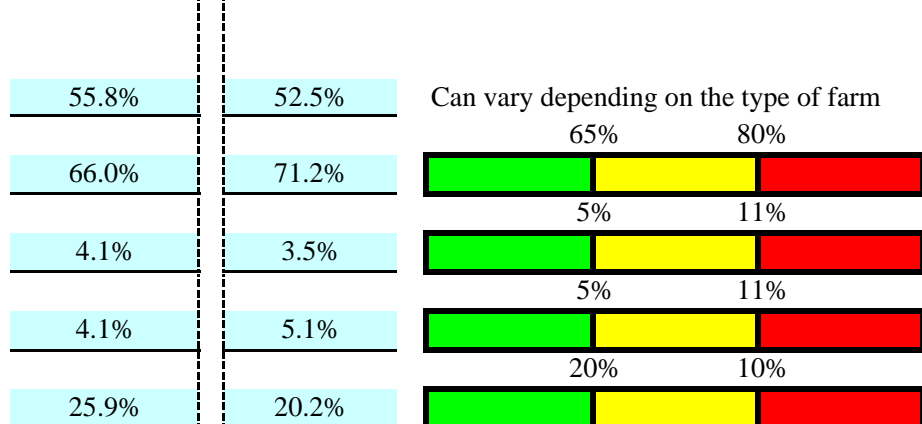
Profitability (Cost)



Repayment Capacity (Accrual)



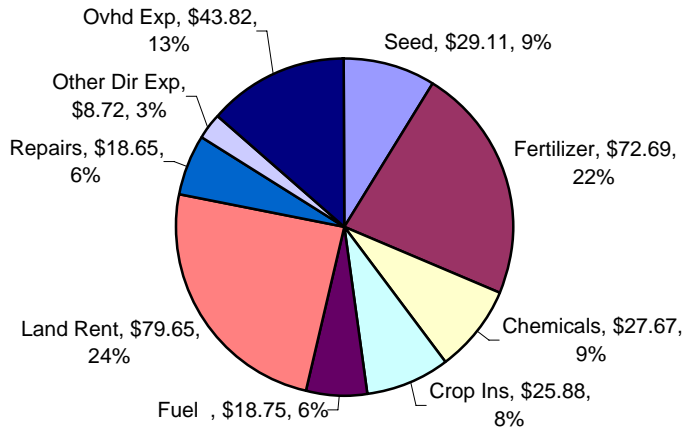
Financial Efficiency



Prepared by
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 Updated by: Greg Tullis, FBM-Moorhead



Spring Wheat - Cash Rented (Ave of all Farms)



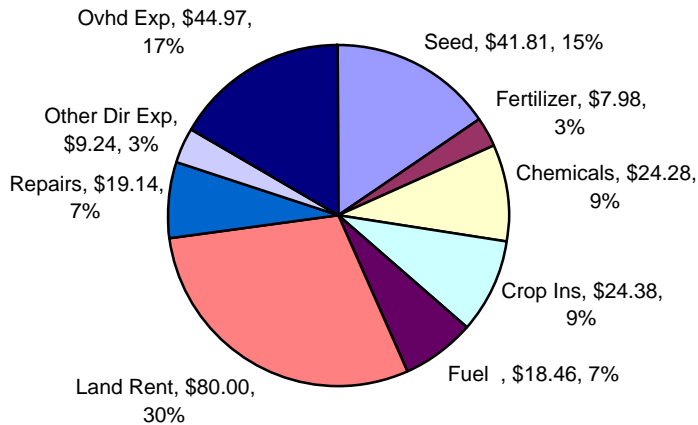
	My Farm	
	\$/A.	%
Seed		
Fertilizer		
Chemicals		
Crop Ins		
Fuel		
Repairs		
Land Rent		
Other Dir		
Ovhd Exp		

	2004	2005	2006	2007	2008
Yield	65.95	43.19	55.54	46.19	62.22
**Total Costs/Acre	\$207.32	\$218.98	\$229.51	\$245.52	\$324.93
Total Costs/Bu	\$3.14	\$5.07	\$4.13	\$5.32	\$5.22

**-does not include principal pymts or personal draw

	My Farm
Yield	
Costs/A.	
Costs/bu.	

Soybeans - Cash Rented (Ave of all Farms)



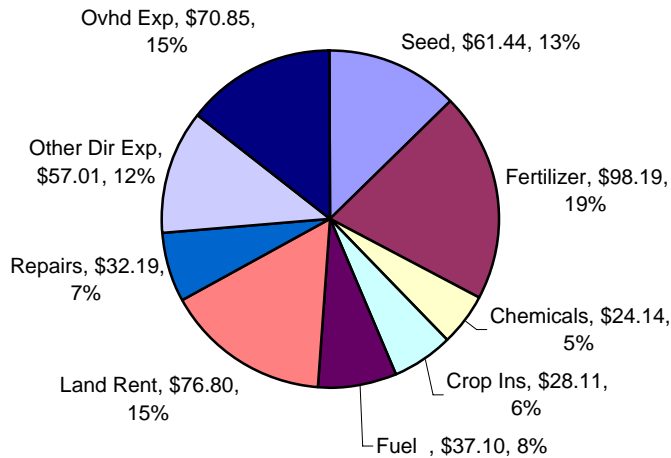
	My Farm	
	\$/A.	%
Seed		
Fertilizer		
Chemicals		
Crop Ins		
Fuel		
Repairs		
Land Rent		
Other Dir		
Ovhd Exp		

	2004	2005	2006	2007	2008
Yield	22.58	40.94	40.86	37.10	31.36
**Total Costs/Acre	\$189.57	\$198.32	\$213.02	\$214.53	\$270.27
Total Costs/Bu	\$8.40	\$4.84	\$5.21	\$5.78	\$8.62

**-does not include principal pymts or personal draw

	My Farm
Yield	
Costs/A.	
Costs/Bu.	

Corn - Cash Rented (Ave of all Farms)



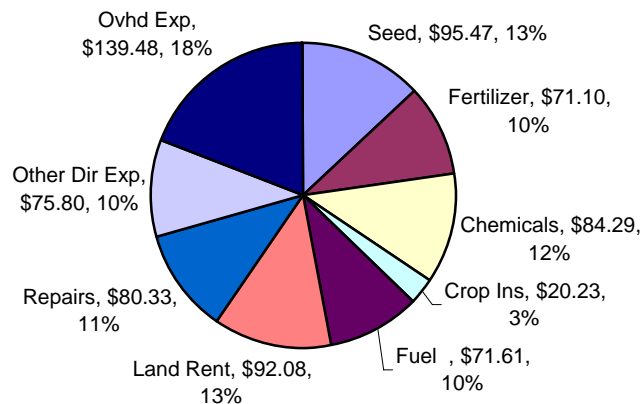
	My Farm	
	\$/A.	%
Seed		
Fertilizer		
Chemicals		
Crop Ins		
Fuel		
Repairs		
Land Rent		
Other Dir		
Ovhd Exp		

	2004	2005	2006	2007	2008
Yield	99.59	148.68	135.67	139.23	157.74
**Total Costs/Acre	\$296.65	\$307.90	\$367.60	\$364.12	\$487.72
Total Costs/Bu	\$2.98	\$2.07	\$2.71	\$2.62	\$3.09

**-does not include principal pymts or personal draw

	My Farm
Yield	
Costs/A.	
Costs/Bu.	

Sugarbeets-Cash Rented excluding Joint Venture (Ave of all Farms)



	My Farm	
	\$/A.	%
Seed		
Fertilizer		
Chemicals		
Crop Ins		
Fuel		
Repairs		
Land Rent		
Other Dir		
Ovhd Exp		

	2004	2005	2006	2007	2008
Yield	19.96	19.76	25.04	22.33	21.56
**Total Costs/Acre	\$586.83	\$623.77	\$650.24	\$668.76	\$730.38
Total Costs/Ton	\$29.40	\$31.57	\$25.97	\$29.95	\$33.88

**-does not include principal pymts or personal draw

	My Farm
Yield	
Costs/A.	
Costs/T.	