



**NORTHLAND**  
COMMUNITY & TECHNICAL COLLEGE

## Farm Business Management Program

Moorhead, Minnesota

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### BREAKFAST MEETINGS

We will not be having breakfast meetings during the summer. The breakfast meetings will resume in the fall after harvest.

#### **Breakfast meeting dates for fall/winter 2022**

Thurs. Nov 17<sup>th</sup>, 2022

Thurs. Dec 15<sup>th</sup>, 2022

Thurs. Jan 19<sup>th</sup>, 2023

Thurs. Feb 23<sup>rd</sup>, 2023

Thurs. Mar 23<sup>rd</sup>, 2023

### ADDITIONAL MEETING INFO

We restarted our Introductory/Beginning Farmer Marketing classes in June and July the next meeting will be Thursday Nov 3<sup>rd</sup>, 2022 from 6:30-8:00 p.m. in our Moorhead office building. Primary focus will be on needs for tax planning for farmers and a few marketing topics.

#### FROM OUR OFFICE

**Breakfast Meeting Topics-** We are open for any ideas you may have for breakfast meeting topics this winter. It can cover anything from marketing, technology, production, government programs, finance, or something off the wall that may be of interest for everyone. Give us a call or email with any suggestions.

#### **White House Envoy Expects Rail Agreement to be**

**Ratified** – The White House special envoy on supply chain issues, Stephen Lyons, is confident union railroad workers will ratify the new labor contract. The tentative agreement was reached September 14, but at least one union is threatening to go on strike on September 29<sup>th</sup>. Speaking at a supply chain conference, Lyons said the unions have the obligation to sell this deal to the rank and file. Lyons is also monitoring a labor dispute between 29 West Coast ports and their labor unions, but said progress is being made in those negotiations.

**Uncertain Fertilizer Outlook** – While some fertilizer plants are cutting back due to high natural gas prices, others are restarting production. StoneX Group Director of Fertilizer Josh Linville believes government intervention may be needed to actually help offset high natural gas prices. Fertilizer prices are still very much in limbo. "If you don't start up plants when it's warm out, it gets very difficult in the cold winter months," said Linville. "If the plants aren't online in the next four-to-six months, our chances of having these plants restart anytime before next spring diminishes quite a bit."

#### **2022 Marketing Current Target**

**Mpls Wheat-Sept 22-\$10 cash after harvest**

**Corn-Dec 22-\$6.50 cash after harvest**

**Soybeans-Nov 22-\$14.00 cash after harvest**

**Ron's Scheduled workdays in Moorhead for the month of October 2022:**

**By scheduled appointment**



**MINNESOTA STATE**