



NORTHLAND
COMMUNITY & TECHNICAL COLLEGE

Farm Business Management Program

Moorhead, Minnesota

Instructors:

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TUESDAY BREAKFAST MEETING

Tuesday, February 21, 2012, 8:00 am: Fry'n Pan restaurant, East Hwy 10, Moorhead.

Speaker:

A representative from NAU Country Insurance.

Topic:

“Latest update in crop insurance coverage for the 2012 crop”.

We will also cover updated grain prices and marketing recommendations. Breakfast is on your own.

New Office Location

As of July 1st we will have moved to a new office area. It is one block North and three blocks West of our present location. It is directly south of the Moorhead library and southeast of the Moorhead Post Office. Our office phone numbers will remain the same.

Rick: 218-299-5827

Greg: 218-299-5863

The new address is: 200 5th St. S., Suite #106
Moorhead, MN. 56560

FROM OUR OFFICE

• Northland College e-academy

What is e-academy? E-academy is your online store to receive huge discounts on academically priced software, such as Windows 7, Office 2010, Office 2007, and Adobe products. You can download via the web store most Microsoft selections or order the software and have it shipped directly to you.

How do I get to Northland's e-academy Store?

Give us a call on how to access this student benefit program.

- **2011 Closeout/Analysis/Cash Flow Season:** Forms are in your 3-ring notebook, under the “Analysis” and “Field Records” tab; or they are on our website under the “Resources” tab titled “Yearend Closeout Input Form” as an Excel spreadsheet. Contact us if you need an early appointment. **Procedures summarized:** we have a goal of getting all the closeout and cash flow work **done by March 6, 2012.** Most of the closeout information can be done by **updating** last years 1-1-2011 **balance sheet**, having your **crop data complete and accurate**, along with your income and expenses for 2011, provide a **detail report of each account or category**, and develop a **cash flow using last years to modify.** Try to have the Cash Flow Check filled out and have your **records accurate within the 2% tolerance** or \$5,000, whichever is smaller.
- **Northwest Farm Manager's Holiday Inn-Fargo,** Feb. 8, fee \$50 includes meal, breaks and membership, registration at 8:00 am, program begins at 9:00 am.



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